

## APCI 2020-21 Flu Vaccine Pricing

Flu Product Includes 0.75/dose Federal Excise Tax <sup>1</sup>	Seqirus/FFF <sup>1</sup> 2020-21	Seqirus Direct <sup>1,2</sup> 2020-21	McKesson	Manufacturer
AFLURIA Pediatric 0.25ml PFS	\$153.71	\$150.79	N/A	Seqirus
AFLURIA QUAD 5ML MDV	\$144.32	\$141.58	\$147.40	Seqirus
AFLURIA QUAD 0.5ML PFS	\$153.71	\$150.79	\$157.40	Seqirus
FLUAD 0.5ML PFS	\$412.50	\$404.40	\$441.40	Seqirus
FLUCELVAX QUAD 0.5ML PFS	\$175.00	\$171.65	\$191.40	Seqirus
FLUCELVAX QUAD 5ML MDV	\$165.00	\$161.85	\$179.40	Seqirus
FLUMIST QUAD 0.2ML INTRANASAL	\$209.46	N/A	\$237.00	AstraZeneca
FLUARIX QUAD 0.5ML PFS	\$171.36	N/A	\$173.02	GlaxoSmithKline
FLULAVAL QUAD 0.5ML PFS	\$171.36	N/A	\$173.02	GlaxoSmithKline
FLUBLOK QUAD 0.5ML PFS	\$511.03	N/A	\$509.40	Sanofi Pasteur
FLUZONE HIGH DOSE 0.7ML PFS	\$511.03	N/A	\$509.40	Sanofi Pasteur
FLUZONE QUAD 0.5ML PFS	\$172.84	N/A	\$177.40	Sanofi Pasteur
FLUZONE QUAD 0.5ML SDV	\$172.84	N/A	N/A	Sanofi Pasteur
FLUZONE QUAD 5ML MDV	\$160.64	N/A	\$165.40	Sanofi Pasteur

\*\*\*1. Price includes \$0.75/dose Federal Excise Tax

2. Price after 2% prompt pay discount

**Prices listed apply with the following terms:**

- Pricing available for direct purchase and 3PL through FFF
- Prompt Pay Discount 2% 60, Net 61 for direct purchases only
- 25% returns allowance per member
- Delivery schedule as follows: 35% by 8/31, 75% by 9/30, 100% by 10/15




**Presentation Commitment:**

Product	Presentation	Total Doses
Afluria	Multi-Dose Vial	6,000
Afluria	Pre-Filled Syringe	22,000
Afluria Pediatric	Pre-Filled Syringe	200
Flucelvax	Multi-Dose Vial	15,000
Flucelvax	Pre-Filled Syringe	40,000
Fluad	Pre-Filled Syringe	33,000

## How to order?

- Direct from Seqirus
  - <https://flu.seqirus.com>
  - Critical that the pharmacy buying group name APCI be included in the account set-up under “Group Purchasing Organization” for direct orders
  - Prompt pay discount only applies to direct purchases.
- FFF Enterprises
  - Through the <https://www.myfluvaccine.com> website
  - Through FFF’s Customer Care Team at 800-843-7477
  - Through FFF’s fax at 800-418-4333 (printed order form)

## BROAD PORTFOLIO OF DIFFERENTIATED INFLUENZA VACCINES FROM SEQIRUS

	Age	Description	Presentation
	65+ years	Egg-based inactivated trivalent vaccine adjuvanted with MF59®	PFS
	4+ years	Cell-based inactivated quadrivalent vaccine	PFS, MDV
	6M-36M (.25ml) and 3 Years + (.5 ml)	Egg-based inactivated quadrivalent vaccine	PFS, MDV



## DESIGNED FOR ADULTS 65 AND OLDER

*First and ONLY seasonal adjuvanted flu vaccine for adults 65 and older*

- FLUAD contains an immune-enhancing adjuvant proven to elicit a strong immune response to the flu in adults 65 and older
- Studies suggest that the adjuvant recruits immune cells to the site of injection and enhances their activity



## A FLU SHOT MADE WITH CELL CULTURE TECHNOLOGY

*First and ONLY quadrivalent flu vaccine made with cell culture technology*



- Helps protect against the 4 CDC-recommended strains of influenza (2 A strains and 2 B strains)
- Approved in ages 4+



- Made with modern cell culture-based technology that eliminates the need for antibiotics or eggs in manufacturing process
- Potential for rapid scale up during outbreaks or pandemic